

4600 South Ulster Street | Suite 300 Denver, CO 80237

Board Meeting Minutes Connect for Health Colorado April 8, 2019 12:00 PM – 3:00 PM

Board Members Present: Claire Brockbank, Adela Flores-Brennan, Annie Lee, Lorez Meinhold, Sharon O'Hara (arrived at 1:35 pm), Marc Reece and Nathan Wilkes

Board Members Joining via Phone: Elisabeth Arenales, Kim Bimestefer, Steve ErkenBrack and Jay Norris

Board Members Absent: Mike Conway

Staff Present: Brian Braun, Kelly Davies, Saphia Elfituri, Claudia Farnham-Wittner, Kelly Guthner, David Hague, Ian McMahon, Kevin Patterson, Carolyn Pickton, Alan Schmitz, Lisa Sevier and Ezra Watland

Approximately 1 guest attended the meeting in-person and the conference line was available for people to join by phone.

I. Call to Order

• Board Chair Adela Flores-Brennan, called the meeting to order at 12:00 pm and welcomed those in attendance, both in-person and on the phone.

II. Executive Session

Ms. Flores-Brennan entertained a motion to move into Executive Session to discuss matters concerning a personnel and/or contractual matter. A vote was called for and passed with unanimous approval.

The Executive Session is permitted pursuant to CRS §24-6-402(4)(e) & (c) and 24-6-402(4)(f).

The board returned from Executive Session at 1:10 pm.

III. Business Agenda

- The minutes from the March Board meeting were voted on and approved.
- There were no changes to the agenda.
- Disclosure of conflicts of interest: Claire Brockbank disclosed that she is working on SB19-04.

IV. Procurement Request

Staff is seeking **Board Approval** to procure from CGI design and development services.

The underlying agreement will provide the needed CGI resources to assist with system modernization in accordance with the organization's technology roadmap. A portion of the resources are intended to address compliance projects identified by the Center for Medicare and Medicaid Services (CMS).

The underlying agreement will provide development resources from May 1, 2019 through January 3, 2020. The total commitment is \$1,865,000.

Nathan Wilkes motioned to approve the procurement from CGI to provide development resources from May 1, 2019 through January 3, 2020.

Annie Lee seconded the motion.

Ms. Flores-Brennan called for public comment. There was no public comment.

Ms. Flores-Brennan called the motion to a vote. The motion was approved as follows:

Yes: Claire Brockbank, Adela Flores-Brennan, Annie Lee, Lorez Meinhold, Jay Norris, Marc Reece and Nathan Wilkes.

No: None Abstain: None

V. Board Report

Staff and the Board Chair presented the <u>End of Open Enrollment Report</u> to the Senate Health and Human Services Committee earlier in the month. The report was received positively by the Senate Committee.

Staff and the Board Chair will be presenting the report to the House Health and Insurance Committee on April 17, 2019.

VI. CEO Report

Strategic Plan Update

Staff gave an update on the organization's strategic plan.

The strategic plan goals are:

- 1. Advocate to improve access to coverage in rural areas of Colorado.
- 2. Maximize the number of consumers and employers who shop and enroll through the health insurance marketplace and apply for available financial assistance.
- 3. Improve the ability of customers to attain and retain the right coverage for their needs.
- 4. Ensure that Connect for Health Colorado is a healthy and thriving organization.



Action Items

Staff to recalculate rural Colorado market share subtracting the population on public programs. Additionally, staff will further review the market share to determine if the employment rate in the rural area has had an effect and how outreach has affected enrollment.

Staff to work with Colorado Department of Health Care Policy and Financing (HCPF) to ensure data is formatted to work with both organizations.

Staff to work with HCPF to gather information on the number of people per month who are denied Medicaid but could potentially benefit from financial assistance through Connect for Health Colorado.

Once the market share, and data from HCPF, is more refined, staff is to create a strategy to reach out to potential customers who have not been reached previously.

Staff to denote which success measures are aspirational vs targeted.

Staff to include the organization's success measures on risk management as a metric.

Staff to evaluate offering medical billing review to customers as an ancillary product.

PY 2019 OE Report

Staff gave a review of the highlights from the Open Enrollment Report for OE6.

- \$117 average net premium after tax credit
 - o \$107 in Rural Counties
 - o \$122 in Urban Counties
- 76% of customers are receiving financial help for 2019
- 170,741 Coloradans are covered by medical insurance
- 10% reduction in overall call volume to the Customer Service Center

Legislative Update

Some highlighted changes in state bills the policy team is tracking include:



- HB19-1168, the State Innovation Waiver Reinsurance Program, passed out of the House after being amended to include a special fee for providers and hospitals to pay for the reinsurance program.
- HB19-1176, the bill would create a health care task force that includes legislators and executive directors of certain state agencies. An amendment has been added, and passed, to include the CEO of the health benefit exchange and the Commissioner of the Division of Insurance.
- SB19-04, the bill modernizes laws authorizing health care cooperatives to enable consumers to help control health care costs by negotiating rates on a collective basis directly with providers. The bill has passed the senate and is now in the house.
- HB19-1004, the bill would direct the Division of Insurance and HCPF to conduct a study for a public option program.

HB19-1176 and HB19-1004 address Connect for Health Colorado directly and both bills align with the organization's mission by reducing cost, increasing access and increasing choice to Coloradans. Staff recommends the board take a position to support these two bills.

Ms. Flores-Brennan recused herself from the vote on HB19-1004 because she is the Executive Director of one of the major proponents of the bill.

Action Items

The Board will refer to how a bill relates to the organization's Policy Agenda Principles when determining whether to take a position.

Mr. Wilkes motioned that the Board support HB19-1176 and HB19-1004, as both bills align with the organization's mission by reducing cost, increasing access and increasing choice to Coloradans.

Sharon O'Hara seconded the motion.

Ms. Flores-Brennan split the vote for the motion into two separate votes.

Marc Reece motioned that the board support HB19-1176, as the bill aligns with the organization's mission by reducing cost, increasing access and increasing choice to Coloradans.

Ms. Flores-Brennan called for public comment. There was no public comment.

Ms. Flores-Brennan called the motion to a vote. The motion was approved as follows:



Yes: Claire Brockbank, Adela Flores-Brennan, Annie Lee, Lorez Meinhold, Jay

Norris, Sharon O'Hara, Marc Reece and Nathan Wilkes

No: None Abstain: None

Mr. Wilkes motioned that the Board support HB19-1004, as the bill aligns with the organization's mission by reducing cost, increasing access and increasing choice to Coloradans.

Sharon O'Hara seconded the motion.

Ms. Flores-Brennan called for public comment. There was no public comment.

Ms. Flores-Brennan called the motion to a vote. The motion was approved as follows:

Yes: Claire Brockbank, Annie Lee, Lorez Meinhold, Jay Norris, Sharon O'Hara and

Nathan Wilkes
No: Marc Reece

Abstain: Adela Flores-Brennan

VII. Finance & Operations

Financial Auditor

Connect for Health Colorado requested proposals from five audit firms for the FY 2019 financial, single and programmatic audits and the Form 990 preparation. All five firms provided proposals.

The proposals were evaluated, and staff recommends the organization contract with Plante Moran (formerly EKS&H) for the Fiscal Year 2019 Financial, Single and Programmatic Audits, and Form 990 preparation.

Sharon O'Hara motioned to approve contracting with Plante Moran (formerly EKS&H) for the Fiscal Year 2019 Financial, Single and Programmatic Audits, and Form 990 preparation.

Mr. Reece seconded the motion.

Ms. Flores-Brennan called for public comment. There was no public comment.

Ms. Flores-Brennan called the motion to a vote. The motion was approved as follows: **Yes:** Claire Brockbank, Adela Flores-Brennan, Annie Lee, Lorez Meinhold, Jay

Norris, Sharon O'Hara, Marc Reece and Nathan Wilkes.

No: None Abstain: None



VIII. Board Action Items Follow-up

None

IX. Public Comment

None

Meeting adjourned at 3:02 pm.

Respectfully submitted,

Claire Brockbank

Secretary

Next Meeting

May 13, 2019 from 12:00 pm - 3:00 pm

