

**BOARD MEETING DATE:** JUNE 10, 2019

**SUBJECT:** PROCUREMENT APPROVAL REQUEST – ASSISTANCE NETWORK

**PREPARED BY:** EZRA WATLAND, MARKETING/COMMS STRATEGY DIRECTOR AND BRIAN BRAUN, CFO

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**Proposed Action:**

Board Approval to Contract with Assistance Network providers for fiscal year 2020.

**Summary:**

Requesting approval to proceed with the contracting with the attached list of assistance network providers. Total funding not to exceed \$2,000,000.

**Staff Recommendation:**

Staff recommends the approval of the funding of these contracts.

**Procurement Compliance:**

*Procurement Exceeds \$250,000 Board approval threshold:* Some of the providers may receive funds exceeding \$150,000. None of the provider funding will exceed \$250,000.

*Procurement/Business Initiative is necessary or advisable:* Yes – this is an ongoing successful program that supports the outreach and enrollment efforts of the organization

*Type of procurement vehicle:* Individual Contracts with each organization

*Need for RFP,RFI,RFS or similar:* Organizations selected to provide these services submitted competitive proposals that provided clear evidence of their ability to do this work successfully. The decision-making criteria included consideration of the following:

- Geographic coverage and overlap with other services
- Analysis of the Eligible but Not Enrolled population
- Evaluation of gaps in enrollment services across Colorado
- Specific community needs/support to populations of focus
- Local community engagement and collaboration with partner organizations
- Effective use of awarded funds
- Positive Administrative engagement

**Funding Source:**

The Colorado Health Foundation has approved and will be providing \$500,000 to support the assistance network sites for fiscal year 2020. Additional funding will be provided directly by C4HCO. While direct Federal funds will not be used in funding these contracts, C4HCO may receive reimbursement of a portion of these costs in accordance with the approved Medicaid cost allocation plan