



**Connect for Health Colorado
Statement of Activities - Consolidated
FY 2015 Budget to Actual**

	Month Ending 06/30/2015		Year To Date 06/30/2015		
	Actual	Budget	Actual	Budget YTD	Budget Diff
Revenue					
Grant Revenue					
Federal Grants	6,683,273	2,834,865	51,552,322	54,765,931	(3,213,609)
Health Foundation Grant	0	0	3,032,245	3,032,245	0
Total Grant Revenue	6,683,273	2,834,865	54,584,567	57,798,176	(3,213,609)
Program Revenue					
Individual Fees	1,903,358	416,376	6,603,139	4,996,509	1,606,630
SHOP Fees	12,519	13,131	126,154	157,575	(31,421)
High Risk Pool Resrv Property F	0	0	14,043,553	8,500,000	5,543,553
Market Assessment Fees	1,357,408	3,281,250	7,682,456	6,562,500	1,119,956
Tax Credit Donations	0	0	5,000,000	5,000,000	0
Sponsorships	0	0	20,000	0	20,000
Total Program Revenue	3,273,285	3,710,757	33,475,302	25,216,584	8,258,718
Investment Income	3,018	0	45,800	0	45,800
Revenue - Other	0	0	160	0	160
Total Revenue	9,959,576	6,545,622	88,105,829	83,014,760	5,091,069
Expenditures					
Direct					
Customer Service					
Customer Service Center					
CSC Labor - Fixed	287,503	309,532	3,781,750	4,212,280	430,530
CSC Labor - Variable	654,310	346,650	9,296,264	5,217,771	(4,078,493)
CSC Back Office Labor	411,807	134,407	4,998,269	1,888,097	(3,110,173)
CSC Technology - Fixed	67,529	73,766	811,496	885,184	73,689
CSC Technology - Variable	14,726	3,000	367,859	180,000	(187,860)
CSC Operations - Fixed	56,861	64,800	677,127	771,600	94,473
CSC Operations - Variable	49,875	5,142	997,959	546,815	(451,143)
Total Customer Service Center	1,542,611	937,297	20,930,724	13,701,747	(7,228,977)
Assistance Network	759,200	416,666	7,515,337	6,050,000	(1,465,337)



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Total Customer Service	2,301,811	1,353,963	28,446,061	19,751,747	(8,694,314)
Marketing					
Public Affairs Consulting	0	4,000	107,000	142,000	35,000
Outreach Coordinator West	0	2,500	11,719	200,000	188,281
Marketing Consulting & Research	0	0	0	50,000	50,000
Media & Customer Interactions	6,822	24,500	4,356,689	4,158,000	(198,689)
Outreach Materials	404	5,000	184,259	160,000	(24,259)
Total Marketing & Outreach	7,226	36,000	4,659,667	4,710,000	50,333
Technology					
Technology Consulting					
IT Business Analysis/PM	11,000	0	78,775	135,000	56,225
PMO	22,920	0	1,265,122	768,000	(497,122)
Security - Marketplace	0	14,584	962	175,000	174,038
System & Vulnerability Testing	0	0	25,582	0	(25,583)
Total Technology Consulting	33,920	14,584	1,370,441	1,078,000	(292,442)
Tech Implementation - CGI	0	0	(192,500)	0	192,500
Tech Implementation - Other	51,080	0	439,017	0	(439,017)
CGI Hosting	157,459	163,443	1,889,503	1,961,316	71,814
CGI Maint & Support	183,053	307,621	4,082,118	3,691,452	(390,666)
Oracle CX Licensing	51,685	51,682	620,227	620,200	(27)
Oracle Platform Maint & Support	153,308	89,153	1,711,382	1,069,828	(641,554)
hCentive Developer License	63,561	61,725	754,219	995,348	241,129
Healthation Support (CGI)	5,315	5,316	63,786	63,786	0
Non-CGI Hosting & Support	4,232	0	305,999	90,000	(215,999)
Shared Eligibility System	151,741	0	4,672,912	4,380,000	(292,912)
Total Technology	855,354	693,524	15,717,104	13,949,930	(1,767,174)
Ops, Financial Management & Misc. Direct					
Procurement and Financial Analysis	360	0	13,316	32,000	18,684
Operations Consulting	446,482	103,916	3,401,084	1,812,721	(1,588,363)
Training	37,707	39,808	335,184	576,096	240,912



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Total Ops, Financial Management & Misc. Direct	484,549	143,724	3,749,584	2,420,817	(1,328,767)
Total Direct	3,648,940	2,227,211	52,572,416	40,832,494	(11,739,922)
General and Administrative Expenses					
Salary and Wages	351,980	383,092	4,057,930	4,252,743	194,813
PR Benefits	62,477	122,381	1,256,616	1,352,772	96,157
Conferences, Conventions, and Meetings	6,266	5,250	45,416	82,435	37,018
Copying and Printing	5,244	4,000	27,168	48,000	20,832
Due and Subscriptions	0	1,939	1,263	33,630	32,367
Insurance	6,996	7,000	81,779	84,000	2,221
Miscellaneous Expense	35	0	156	0	(156)
Occupancy	39,167	34,448	444,777	413,386	(31,391)
Office Supplies	5,406	12,269	103,908	147,218	43,310
Professional Fees	157,338	30,970	1,083,165	395,053	(688,113)
Telecommunication	30,479	10,388	232,037	124,657	(107,379)
Travel Expenses	7,196	5,000	81,966	98,546	16,579
Total General and Administrative Expenses	672,584	616,737	7,416,181	7,032,440	(383,742)
Depreciation	900,561	0	9,350,560	0	(9,350,560)
Total Expenditures	5,222,085	2,843,948	69,339,157	47,864,934	(21,474,224)
Change In Net Assets	4,737,491	3,701,674	18,766,672	35,149,826	(16,383,155)
+ Net Assets - Beginning	67,191,875	0	53,162,694	0	53,162,694
Net Assets - Ending	71,929,366	3,701,674	71,929,366	35,149,826	36,779,539