



**Connect for Health Colorado
Statement of Activities - Consolidated
FY 2015 Budget to Actual**

	Month Ending 10/31/2014		Year To Date 10/31/2014		Month Ending 10/31/2014
	Actual	Budget	Actual	Budget YTD	Variance
Revenue					
Grant Revenue					
Federal Grants	7,411,008	7,411,008	26,192,567	26,192,567	0
Health Foundation Grant	133,849	666,094	666,094	666,094	0
Total Grant Revenue	7,544,857	8,077,102	26,858,661	26,858,661	0
Program Revenue					
Individual Fees	520,280	416,376	2,086,486	1,665,503	(420,983)
SHOP Fees	13,459	13,131	35,357	52,525	17,168
High Risk Pool Resrv Property F	627,000	0	11,449,667	8,500,000	(2,949,667)
Tax Credit Donations	0	0	5,000,000	5,000,000	0
Sponsorships	0	0	20,000	0	(20,000)
Total Program Revenue	1,160,739	429,507	18,591,510	15,218,028	(3,373,482)
Investment Income	3,927	0	14,050	0	(14,050)
Total Revenue	8,709,523	8,506,609	45,464,221	42,076,689	(3,387,532)
Expenditures					
Direct					
Customer Service					
Customer Service Center					
CSC Labor - Fixed	344,320	384,429	1,266,778	1,324,941	58,162
CSC Labor - Variable	837,581	490,305	2,134,030	1,565,980	(568,049)
CSC Back Office Labor	459,396	160,008	1,360,410	588,830	(771,580)
CSC Technology - Fixed	68,677	73,766	271,264	295,062	23,798
CSC Technology - Variable	15,384	23,000	67,595	76,000	8,405
CSC Operations - Fixed	39,947	63,800	217,647	255,200	37,552
CSC Operations - Variable	27,839	44,642	111,640	129,064	17,424
Total Customer Service Center	1,793,144	1,239,950	5,429,364	4,235,077	(1,194,288)
Assistance Network	874,165	583,333	1,973,217	1,883,333	(89,884)
Total Customer Service	2,667,309	1,823,283	7,402,581	6,118,410	(1,284,172)



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Marketing					
Public Affairs Consulting	11,000	17,000	40,000	54,500	14,500
Outreach Coordinator West	0	20,000	11,720	45,000	33,281
Media & Customer Interactions	583,139	420,000	821,145	1,170,000	348,854
Outreach Materials	61,842	23,500	91,779	63,500	(28,278)
Total Marketing & Outreach	655,981	480,500	964,644	1,333,000	368,357
Technology					
Technology Consulting					
IT Business Analysis/PM	3,060	15,000	53,210	60,000	6,790
PMO	162,817	109,714	610,196	438,856	(171,340)
Security - Marketplace	962	14,583	962	58,333	57,371
Total Technology Consulting	166,839	139,297	664,368	557,189	(107,179)
Tech Implementation - CGI	0	0	82,500	0	(82,500)
Tech Implementation - Other	5,833	0	34,693	0	(34,694)
CGI Hosting	157,459	163,443	629,835	653,772	23,938
CGI Maint & Support	422,300	307,621	1,689,200	1,230,484	(458,716)
Oracle CX Licensing	51,686	51,683	206,742	206,740	(3)
Oracle Platform Maint & Support	153,307	89,152	484,920	356,609	(128,311)
hCentive Developer License	63,526	61,726	(23,331)	501,543	524,874
Healthation Support (CGI)	5,315	5,315	21,262	21,262	0
Non-CGI Hosting & Support	32,366	0	105,185	90,000	(15,184)
Shared Eligibility System	452,134	400,000	2,260,675	2,800,000	539,325
Total Technology	1,510,765	1,218,237	6,156,049	6,417,599	261,550
Ops, Financial Management & Misc. Direct					
Procurement and Financial Analysis	1,912	0	12,094	32,000	19,906
Operations Consulting	188,999	186,537	681,476	746,148	64,671
Training	28,284	56,408	127,124	192,432	65,308
Total Ops, Financial Management & Misc. Direct	219,195	242,945	820,694	970,580	149,885
Total Direct	5,053,250	3,764,965	15,343,968	14,839,589	(504,380)



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General and Administrative Expenses					
Salary and Wages	335,290	324,168	1,315,081	1,305,857	(9,223)
PR Benefits	107,337	103,081	398,432	412,324	13,892
Conferences, Conventions, and Meetings	8,342	8,489	15,626	33,957	18,330
Copying and Printing	2,636	4,000	6,827	16,000	9,173
Due and Subscriptions	0	3,666	423	14,666	14,244
Insurance	6,925	7,000	25,994	28,000	2,006
Occupancy	30,562	34,449	120,395	137,796	17,401
Office Supplies	1,762	12,268	8,436	49,072	40,636
Professional Fees	56,713	31,436	160,889	116,916	(43,973)
Telecommunication	18,976	10,388	62,862	41,552	(21,310)
Travel Expenses	7,426	11,213	35,204	46,120	10,915
Total General and Administrative Expenses	575,969	550,158	2,150,169	2,202,260	52,091
Depreciation	631,362	0	2,318,932	0	(2,318,932)
Total Expenditures	6,260,581	4,315,123	19,813,069	17,041,849	(2,771,221)
Change In Net Assets	2,448,942	4,191,486	25,651,152	25,034,840	(616,312)
+ Net Assets - Beginning	76,365,817	0	53,163,607	0	(53,163,607)
Net Assets - Ending	78,814,759	4,191,486	78,814,759	25,034,840	(53,779,919)