



**Connect for Health Colorado
Statement of Activities - Consolidated
FY 2015 Budget to Actual**

| | Month Ending 09/30/2014 | | Year To Date 09/30/2014 | | Month Ending 09/30/2014 |
|---------------------------------|----------------------------|------------|----------------------------|------------|----------------------------|
| | Actual | Budget | Actual | Budget YTD | Variance |
| Revenue | | | | | |
| Grant Revenue | | | | | |
| Federal Grants | 9,131,066 | 10,000,000 | 18,774,292 | 18,774,292 | 0 |
| Total Grant Revenue | 9,131,066 | 10,000,000 | 18,774,292 | 18,774,292 | 0 |
| Program Revenue | | | | | |
| Individual Fees | 486,737 | 416,376 | 1,422,259 | 1,249,127 | (173,131) |
| SHOP Fees | 9,611 | 13,131 | 29,810 | 39,394 | 9,584 |
| High Risk Pool Resrv Property F | 875,000 | 0 | 10,816,667 | 8,500,000 | (2,316,668) |
| Tax Credit Donations | 5,000,000 | 5,000,000 | 5,000,000 | 5,000,000 | 0 |
| Sponsorships | 0 | 0 | 20,000 | 0 | (20,000) |
| Total Program Revenue | 6,371,348 | 5,429,507 | 17,288,736 | 14,788,521 | (2,500,215) |
| Investment Income | 3,966 | 0 | 10,123 | 0 | (10,123) |
| Total Revenue | 15,506,380 | 15,429,507 | 36,073,151 | 33,562,813 | (2,510,338) |
| Expenditures | | | | | |
| Direct | | | | | |
| Customer Service | | | | | |
| Customer Service Center | | | | | |
| CSC Labor - Fixed | 324,130 | 350,385 | 922,459 | 940,512 | 18,052 |
| CSC Labor - Variable | 496,501 | 443,313 | 1,296,448 | 1,075,675 | (220,772) |
| CSC Back Office Labor | 302,436 | 160,008 | 901,015 | 428,822 | (472,193) |
| CSC Technology - Fixed | 67,529 | 73,765 | 202,587 | 221,296 | 18,709 |
| CSC Technology - Variable | 29,736 | 23,000 | 52,210 | 53,000 | 790 |
| CSC Operations - Fixed | 59,580 | 63,800 | 177,701 | 191,400 | 13,699 |
| CSC Operations - Variable | 24,475 | 43,892 | 83,801 | 84,422 | 621 |
| Total Customer Service Center | 1,304,387 | 1,158,163 | 3,636,221 | 2,995,127 | (641,094) |
| Assistance Network | 557,930 | 433,333 | 1,060,802 | 1,300,000 | 239,198 |
| Total Customer Service | 1,862,317 | 1,591,496 | 4,697,023 | 4,295,127 | (401,896) |



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| | Actual | Budget | Actual | Budget YTD | Variance |
| Marketing | | | | | |
| Public Affairs Consulting | 11,000 | 13,500 | 29,000 | 37,500 | 8,500 |
| Outreach Coordinator West | 0 | 10,000 | 11,719 | 25,000 | 13,281 |
| Media & Customer Interactions | 153,808 | 280,000 | 238,006 | 750,000 | 511,994 |
| Outreach Materials | 17,445 | 17,000 | 29,937 | 40,000 | 10,063 |
| Total Marketing & Outreach | 182,253 | 320,500 | 308,662 | 852,500 | 543,838 |
| Technology | | | | | |
| Technology Consulting | | | | | |
| IT Business Analysis/PM | 14,790 | 15,000 | 50,150 | 45,000 | (5,150) |
| PMO | 166,352 | 109,714 | 447,379 | 329,142 | (118,237) |
| Security - Marketplace | 0 | 14,584 | 0 | 43,750 | 43,750 |
| Total Technology Consulting | 181,142 | 139,298 | 497,529 | 417,892 | (79,637) |
| Tech Implementation - CGI | 0 | 0 | 82,500 | 0 | (82,500) |
| Tech Implementation - Other | 0 | 0 | (5,440) | 0 | 5,440 |
| CGI Hosting | 157,458 | 163,443 | 472,376 | 490,329 | 17,953 |
| CGI Maint & Support | 422,300 | 307,621 | 1,266,900 | 922,863 | (344,037) |
| Oracle CX Licensing | 51,686 | 51,682 | 155,057 | 155,057 | 0 |
| Oracle Platform Maint & Support | 153,307 | 89,153 | 331,612 | 267,457 | (64,155) |
| hCentive Developer License | 131,659 | 61,725 | 421,443 | 439,817 | 18,374 |
| Healthation Support (CGI) | 5,316 | 5,316 | 15,947 | 15,947 | 0 |
| Non-CGI Hosting & Support | 22,728 | 30,000 | 89,320 | 90,000 | 680 |
| Shared Eligibility System | 1,356,404 | 2,400,000 | 1,808,541 | 2,400,000 | 591,459 |
| Total Technology | 2,482,000 | 3,248,238 | 5,135,785 | 5,199,362 | 63,577 |
| Ops, Financial Management & Misc. Direct | | | | | |
| Procurement and Financial Analysis | 2,869 | 0 | 10,181 | 32,000 | 21,819 |
| Operations Consulting | 180,077 | 186,536 | 492,477 | 559,610 | 67,133 |
| Training | 26,881 | 55,808 | 98,840 | 136,024 | 37,184 |
| Total Ops, Financial Management & Misc. Direct | 209,827 | 242,344 | 601,498 | 727,634 | 126,136 |



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| | Actual | Budget | Actual | Budget YTD | Variance |
| Total Direct | 4,736,397 | 5,402,578 | 10,742,968 | 11,074,623 | 331,655 |
| General and Administrative Expenses | | | | | |
| Salary and Wages | 310,376 | 327,231 | 979,791 | 981,691 | 1,899 |
| PR Benefits | 104,659 | 103,081 | 289,878 | 309,243 | 19,366 |
| Conferences, Conventions, and Meetings | 3,577 | 8,489 | 7,284 | 25,467 | 18,182 |
| Copying and Printing | 1,470 | 4,000 | 4,191 | 12,000 | 7,810 |
| Due and Subscriptions | 0 | 3,666 | 423 | 11,000 | 10,577 |
| Insurance | 6,357 | 7,000 | 19,069 | 21,000 | 1,931 |
| Occupancy | 29,739 | 34,449 | 89,832 | 103,346 | 13,514 |
| Office Supplies | 1,161 | 12,268 | 6,674 | 36,805 | 30,131 |
| Professional Fees | 52,477 | 28,494 | 104,177 | 85,480 | (18,697) |
| Telecommunication | 12,889 | 10,388 | 43,886 | 31,164 | (12,722) |
| Travel Expenses | 7,136 | 11,635 | 27,778 | 34,906 | 7,129 |
| Total General and Administrative Expenses | 529,841 | 550,701 | 1,572,983 | 1,652,102 | 79,120 |
| Depreciation | 669,046 | 0 | 1,811,351 | 0 | (1,811,352) |
| Total Expenditures | 5,935,284 | 5,953,279 | 14,127,302 | 12,726,725 | (1,400,577) |
| Change In Net Assets | 9,571,096 | 9,476,228 | 21,945,849 | 20,836,088 | (1,109,761) |
| + Net Assets - Beginning | 66,539,866 | 0 | 54,165,113 | 0 | (54,165,113) |
| Net Assets - Ending | 76,110,961 | 9,476,228 | 76,110,961 | 20,836,088 | (55,274,874) |