

**Connect for Health Colorado  
Statement of Activities - Consolidated  
FY 2016 Year to Date - Budget to Actual  
Through August 31, 2015**

	Year To Date 08/31/2015		
	Actual	Budget	Budget Diff
<b>Revenue</b>			
Grant Revenue			
Federal Grants	649,794	200,000	449,794
Health Foundation Grant	44,378	416,667	(372,289)
<b>Total Grant Revenue</b>	<b>694,172</b>	<b>616,667</b>	<b>77,505</b>
Program Revenue			
Individual Fees	1,155,210	1,181,600	(26,390)
SHOP Fees	24,405	28,224	(3,819)
Market Assessment Fees	2,463,789	3,000,000	(536,211)
Tax Credit Donations	366,735	0	366,735
<b>Total Program Revenue</b>	<b>4,010,139</b>	<b>4,209,824</b>	<b>(199,685)</b>
Investment Income	4,780	6,000	(1,220)
Revenue - Other	5,120	0	5,120
<b>Total Revenue</b>	<b>4,714,211</b>	<b>4,832,491</b>	<b>(118,280)</b>
<b>Expenditures</b>			
Direct			
Customer Service			
Customer Service Center			
CSC Consulting	12,283	0	12,283
CSC Labor - Fixed	868,500	652,872	215,628
CSC Labor - Variable	1,704,785	1,300,000	404,785
CSC Technology - Fixed	120,788	135,414	(14,626)
CSC Technology - Variable	13,544	30,000	(16,456)
CSC Operations - Fixed	114,421	199,600	(85,179)
CSC Operations - Variable	98,314	86,000	12,314
<b>Total Customer Service Center</b>	<b>2,932,635</b>	<b>2,403,886</b>	<b>528,749</b>
Assistance Network	44,406	540,000	(495,594)
<b>Total Customer Service</b>	<b>2,977,041</b>	<b>2,943,886</b>	<b>33,155</b>
Marketing			

Marketing Consulting & Research	204	0	204
Media & Customer Interactions	3,397	200,000	(196,603)
Outreach Materials	150	0	150
<b>Total Marketing &amp; Outreach</b>	<b>3,751</b>	<b>200,000</b>	<b>(196,249)</b>
	<b>Year To Date 08/31/2015</b>		
	<b>Actual</b>	<b>Budget</b>	<b>Budget Diff</b>
Technology			
Technology Consulting PMO	42,360	70,000	(27,640)
<b>Total Technology Consulting</b>	<b>42,360</b>	<b>70,000</b>	<b>(27,640)</b>
Tech Implementation - Other	49,266	16,000	33,266
CGI Hosting	314,917	326,086	(11,169)
CGI Maint & Support	486,106	485,439	667
Oracle CX Licensing	103,371	26,000	77,371
Oracle Platform Maint & Support	306,616	791,000	(484,384)
hCentive Developer License	263,750	244,962	18,788
Healthation Support (CGI)	10,631	0	10,631
Non-CGI Hosting & Support	30,085	16,000	14,085
Shared Eligibility System	99,680	99,000	680
<b>Total Technology</b>	<b>1,706,782</b>	<b>2,074,487</b>	<b>(367,705)</b>
Ops, Financial Management & Misc. Direct			
Procurement and Financial Analysis	240	3,000	(2,760)
Operations Consulting	547,769	521,000	26,769
Training	41,200	26,800	14,400
<b>Total Ops, Financial Management &amp; Misc. Direct</b>	<b>589,209</b>	<b>550,800</b>	<b>38,409</b>
<b>Total Direct</b>	<b>5,276,783</b>	<b>5,769,173</b>	<b>(492,390)</b>
General and Administrative Expenses			
Salary and Wages	864,240	1,048,539	(184,299)
PR Benefits	286,213	335,532	(49,319)
Bad Debt Expenses	5,649	0	5,649
Conferences, Conventions, and Meetings	9,141	7,000	2,141
Copying and Printing	5,641	4,400	1,241
Due and Subscriptions	122	400	(278)
Insurance	13,994	16,400	(2,406)
Miscellaneous Expense	963	100	863
Occupancy	81,606	84,000	(2,394)
Office Supplies	16,222	26,400	(10,178)
Professional Fees	101,797	159,796	(57,999)
Telecommunication	45,375	36,800	8,575
Travel Expenses	12,548	16,100	(3,552)
<b>Total General and Administrative Expenses</b>	<b>1,443,511</b>	<b>1,735,467</b>	<b>(291,956)</b>

Depreciation	1,801,689	1,801,689	0
Total Expenditures	<u>8,521,983</u>	<u>9,306,329</u>	<u>(784,346)</u>
<b>Change In Net Assets</b>	<b><u>(3,807,772)</u></b>	<b><u>(4,473,839)</u></b>	<b><u>666,067</u></b>
<b>+ Net Assets - Beginning</b>	<b><u>68,957,332</u></b>	<b><u>68,957,332</u></b>	<b><u>0</u></b>
<b>Net Assets - Ending</b>	<b><u><u>65,149,560</u></u></b>	<b><u><u>64,483,493</u></u></b>	<b><u><u>666,067</u></u></b>