

BOARD MEETING DATE: JUNE 26, 2017

SUBJECT: PROCUREMENT APPROVAL REQUEST

PREPARED BY: BRIAN BRAUN, CFO AND JUDITH JUNG, COO

Proposed Action:

Board Approval to Contract with Assistant Network sites for Fiscal Year 2018.

Summary:

Requesting approval to proceed with the contracting with the attached list of assistant network grantees. Since Federal funds may be used to fund a portion of this program we are seeking Board approval to procure the services for those grantees that will receive funds in excess of \$150,000.

Staff Recommendation:

Staff recommends the approval of the funding of these sites.

Procurement Compliance:

Procurement Exceeds \$150,000 (Federal)/\$250,000 (non-Federal) threshold: Some of the grantees will receive funds exceeding \$150,000.

Procurement/Business Initiative is necessary or advisable: Yes – this is an ongoing successful program that supports the outreach and enrollment efforts of the organization.

Type of procurement vehicle: Individual Contracts with each grantee

Need for RFP, RFI, RFS or similar: No, The organizations selected to participate had previous administrative experience with C4HCO and over three years of experience with facilitating enrollments through the C4HCO Marketplace.

Funding Source:

The Colorado Health Foundation has approved and will be providing up to \$2,075,000 to support the assistant network sites. Pending further approvals by CMS, Federal funds may be used for a portion of these expenditures if allowable.

Supplemental Information:

See attached slides for additional information about the program's coverage. The criteria used in selecting this year's grantees included:

- Geographic coverage and overlap with other services
- Estimated uninsured population eligible for tax credits
- Evaluation of gaps in enrollment services across Colorado
- Specific community needs/support to target populations
- Local community engagement and collaboration with partner organizations
- Efficient use of grant funds
- Administrative engagement



ASSISTANCE NETWORK FUNDING APPROVAL SUPPLEMENTAL INFORMATION

JUNE 26, 2017

Community-Based Assistance Programs Assistance Site Designated Organizations

Grant Distribution for Contracts Effective: 7/1/17 – 6/30/18

< \$49,999

Broomfield Health and Human Services
Center for African American Health
Colorado Alliance for Health Equity and Practice
Mt. San Rafael Hospital
Piñon Project
San Luis Valley Health
The Gay, Lesbian, Bisexual, and Transgender Community Center of Colorado
Ute Mountain Ute

\$50,000-\$99,999

Chaffee County Public Health
Family Intercultural Resource Center
Northwest Community Health
Tri-County Health Network
Volunteers of America

\$100,000-\$149,999

Boulder County Housing and Human Services
Hilltop Community Resources
Mountain Family Health Centers
San Juan Basin Health
Servicios de La Raza

\$150,000 - \$175,000

Aurora Comprehensive Community Mental Health Center
Doctors Care
Health District of Northern Larimer County
North Colorado Health Alliance

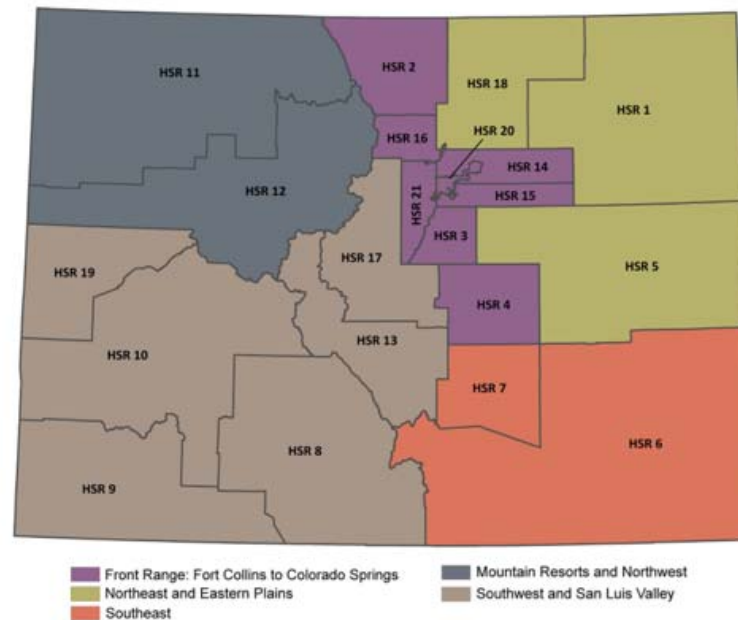
Distribution of Funds by Geographic Region*

Colorado Health Access Survey Regions	The Front Range: Fort Collins to Colorado Springs	Northeastern Colorado and the Eastern Plains	Southeastern Colorado	Southwestern Colorado and the San Luis Valley	Mountain Resorts and Northwestern Colorado	
Colorado Counties	Larimer, Douglas, El Paso, Adams, Arapahoe, Boulder, Broomfield, Denver, and Jefferson	Logan, Sedgwick, Morgan, Phillips, Washington, Yuma, Cheyenne, Elbert, Kit Carson, Lincoln, Weld	Baca, Bent, Crowley, Huerfano, Kiowa, Las Animas, Otero, Prowers, Pueblo	Alamosa, Conejos, Costilla, Mineral, Rio Grande, Saguache, Archuleta, Dolores, La Plata, Montezuma, San Juan, Delta, Gunnison, Hinsdale, Montrose, Ouray, San Miguel, Chaffee, Custer, Fremont, Lake, Clear Creek, Gilpin, Park, Teller, Mesa	Jackson, Moffat, Rio Blanco, Routt, Eagle, Garfield, Grand, Pitkin, Summit	
**2016 Estimated Uninsured Population Eligible for APTC	182,898	108,362	9,701	5,109	34,043	25,683
% of Statewide Uninsured	59.25%	5.30%	2.79%	18.61%	14.04%	
2016-2017 Assistance Network Funding	\$2,495,138	\$1,362,038	\$121,951	\$65,974	\$665,943	\$279,232
2017-2018 Assistance Network Funding	\$1,995,336	\$970,121	\$154,996	\$28,600	\$580,637	\$260,983
2016-2017 Percentage of Funding	54.6%	4.9%	2.6%	26.7%	11.2%	
2017-2018 Percentage of Funding	48.6%	7.8%	1.4%	29.1%	13.1%	
Variance Assistance Network Funding	(499,801.87)	(\$391,917)	\$33,045	(\$37,374)	(\$85,306)	(\$13,249)
Variance Percentage of Funding	-6.0%	2.9%	-1.2%	2.4%	1.9%	

*Colorado Health Institute, APTC 2016 EBNE Analysis; May 4, 2016. Colorado Non-Elderly Population Eligible for APTCs but Not Insured, 2016. This data was derived from CHI estimates of non-elderly Coloradans (ages 0 to 64) who are eligible but not enrolled (EBNE) in a Connect for Health Colorado plan using Advanced Premium Tax Credits (APTCs). The values are up to date as of the end of the 2016 open enrollment period (OE3), though additional enrollees may sign up throughout the year if they have a qualifying life event. "APTC Uninsured EBNE" only includes Coloradans who are uninsured. Note: CHI provided Connect for Health Colorado a zip-code analysis which was modified to provide a geographic "crosswalk" of County-level estimates.

Distribution of Funds by Geographic Region*

Map 2. Five Analysis Areas Based On Health Statistics Regions, Colorado



Assistance Site funding decisions were made based on the following criteria:

- Geographic coverage and overlap with other services
- Estimated uninsured population eligible for tax credits
- Evaluation of gaps in enrollment services across Colorado
- Specific community needs/support to target populations
- Local community engagement and collaboration with partner organizations
- Efficient use of grant funds

**The information above shows the geographic distribution of funds (separated by CHAS regions), estimated APTC uninsured data, percent of statewide uninsured, and the level of funding allocated to each region. Note that Certified Application Counselor Designated Organizations are not represented.*

Map courtesy of the Colorado Health Institute, [Uneven Progress, 2015 Health Insurance by ZIP code in Colorado](#).