

Connect for Health Colorado

Interim Financial Snapshot

Fiscal Year to Date (July-November 2016)

<i>\$'s in 000's</i>	Nov-16 YTD Actual	Nov-16 YTD Target	Status	Comments
Revenue	24,119	23,726		Primarily driven by higher enrollment than anticipated in the budget.
Operating Expenses	16,697	17,001		Assistant network expenditures lower than budget, timing
Operating Margin	7,422	6,725		
Effectuated Enrollment	139,318	125,000		Average monthly enrollment for period
Cash	23,621	17,285		Result of accelerating AR collection period and positive budget variance
Accounts Receivable	9,537	13,145		Result of accelerating AR collection period
Payables	5,067	4,881		
Working Capital	28,091	25,549		