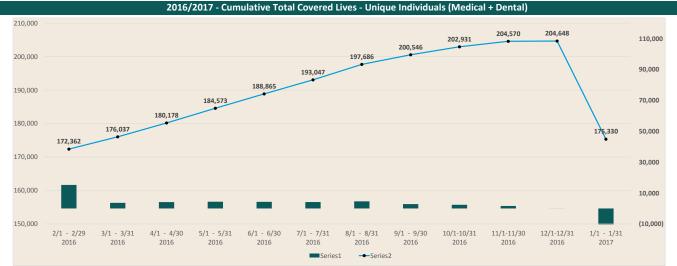


Marketplace Dashboard for January 2017

Access, Affordability, and	0						
Choice Choice	2016 Plan Year	2017 Plan Year	Technical Performance ²		Account Activity		
Cumulative Total Covered Lives	208,143	178,162	Availability (Dec 1 - 31)		99.9%	Individual Accounts	463,398
Effectuated Enrollments	177,802	110,699	Pages served within 5 seconds (Dec 1	- 31)	99.7%	Employee Accounts	6,609
Cumulative Total Covered Lives (Line of Biz)			Average page response time (Dec 1 - 31) 0.58 sec		Employer Accounts	9,342	
Individual (See Graph)	204,648	175,330	Top Three		Accounts Currently Aging		
Small Business (SHOP)	3,495	2,832	Main			January 2017	13,971
Medical	199,977	171,744	Top 3 marketplace pages	Individua	al	December 2016	12,876
Dental	37,775	34,809		Individua	al/Account/Overview	November 2016	9,574
Effectuated Enrollments With APTC/CSR (Medical)	104,160	64,556		Enrolling Question	- Enrollment Process	October 2016	3,760
Current Total APTC/CSR (\$) (Medical)	\$ 308,089,456	\$ 37,898,152	Top 3 consumer questions	Eligibility Determination - Eligibility Determination		September 2016	2,900
Effectuated Enrollments Without APTC/CSR (Medical)	70,896	39,069			- Complete Enrollment	August 2016	3,964
Average Selected Premium (Effectuated Enrollments)			Customer Relationship ³		July 2016	3,670	
Non Financially Assisted (No APTC)	\$ 246.46	\$ 274.89	Contact Stats		June 2016	3,744	
Catastrophic	\$ 163.07	\$ 189.21	Total Page Views (Jan 1 - 31) 4,967,717		May 2016	3,624	
Bronze	\$ 307.47	\$ 378.68	Unique Homepage Visitors (Jan 1 - 31) 299,736		April 2016	3,451	
Silver	\$ 346.28	\$ 393.33	Total Homepage Visitors (Jan 1 - 31) 352,1		352,123	March 2016	3,764
Gold	\$ 372.38	\$ 471.67	Inbound Calls Answered (OE To Date / Jan)		196,569 / 68,422	February 2016	3,405
Platinum	\$ 448.18	N/A ⁴	Inbound Chat Serviced (OE To Date / Jan) 25,736 / 8,647			,	
Financially Assisted - Gross/Net (APTC)	\$441/\$134	\$552/\$139	Calls answered Within 300 Seconds (OE To Date / Jan)		78% / 85%		
Bronze	\$388/\$112	\$499/\$117					
Silver	\$475/\$139	\$589/\$146					
Gold	\$498/\$257	\$618/\$322	Appeals ¹				
Platinum	\$519/\$332	N/A ⁴	Open 175				
Assistance Channels (Count)	2016	2017	Informal Resolution Process		87		
Certified Brokers	952	961	Office of Administrative Courts		3		
Trained Health Coverage Guides	108	106	Pending Withdrawal		85		
Certified Application Counselors	291	291	Closed or Dismissed		923		
Assistance Channels (Submitted Enrollments)	2016	2017	Medicaid/CHP+ Only		583		
Broker Assisted	100,546	94,799	1 Data Cumulative from 10/01/2013 - End of reporting Month 2 Starting in March 2016 this metric will be for the previous month 3 OE To Date Metrics Data Cumulative from 11/1/2016 4 No Platinum Plans available in 2017				
HCG Assisted	14,521	12,190					
Carrier Direct	688	459					





[&]quot;Marketplace Dashboard Explanation of Terms" on the second page.

Term	Marketplace Dashboard for January 2017
Cumulative Total Covered Lives (Cumulative Total Plan Selections)	The number of Individuals / Employees / Dependents who have "Submitted" an enrollment in the Individual and Small Business (SHOP) Marketplaces. This can be thought of a "Cumulative Submitted Enrollments" or "Cumulative Total Plan Selections."
Effectuated Enrollments	Individuals / Employees / Dependents whose Individual or Small Business (SHOP) Marketplace enrollment has been submitted to the Carrier and the Carrier has acknowledged an active enrollment (the customer paid their first month premium). Includes those who Effectuated in the current plan year and later terminated a policy.
Cumulative Total Covered Lives (Line of Biz) (Cumulative Total Plan Selections)	The below four sub-categories should be interpreted singularly. Individual and the Small Business (SHOP) Marketplace counts sum to Cumulative Total Covered Lives. However, Medical and Dental counts do NOT sum to Cumulative Total Covered Lives because, for example, someone could have both a Medical and Dental policy and will be counted in both categories.
Individual	A unique number of all cumulative Submitted and Effectuated enrollments for the Individual Marketplace. Includes both Medical and Dental policies.
Small Business (SHOP)	A unique number of all Employee enrollments for the Small Business (SHOP) Marketplace. The Plan Year (PY) is based on the first month's effected year (ex: Nov 1, 2016 - Oct 31, 2017 is counted in the 2016 Plan Year). Includes both Medical and Dental policies.
Medical	All cumulative Submitted and Effectuated enrollments for Medical policies. Note, someone could have both a Medical and Dental policy and will be counted in both categories.
Dental	All cumulative Submitted and Effectuated enrollments for Dental policies. Note, someone could have both a Medical and Dental policy and will be counted in both categories.
Effectuated Enrollments With APTC/CSR (Medical)	All cumulative Effectuated enrollments for the Individual Marketplace that either have APTC and/or CSR. Includes Medical only.
Current Total APTC/CSR (\$) (Medical)	Total Subsidy for Medical Only for current year cumulative as of the month of the report. Total for 2016 is total year (12 months). Total for 2017 is Projected YTD. The dollar value will change month to month (for 2016 and 2017) as APTC Reconciliation continues with Carriers.
Effectuated Enrollments Without APTC/CSR (Medical)	All cumulative Effectuated enrollments for the Individual Marketplace that have neither APTC nor CSR. Includes Medical only. Note, adding Effectuated enrollments with and without APTC/CSR will NOT sum to the "Effectuated Enrollments" line above because an enrollment could begin in one category (e.g., with APTC) and then later change to another (e.g., without APTC) and would be counted in both categories.
Average Selected Premium - for Non Financially Assisted and Financially Assisted (Effectuated Enrollments)	Average (\$) premium amount across plan categories for cumulative Effectuated enrollments for the Individual Marketplace. Does not include Submitted enrollments. The plan categories in this section are broken out between Non Financially Assisted (no APTC) and Financially Assisted (APTC).
	Note, all "Effectuated Enrollments" counted on this report are "Cumulative" and include those who Effectuated in the current plan year and later terminated a policy.
Account Activity	Individuals / Employers / Employees who initially created an Account ID at one
Accounts	point with the Marketplace. They may later submit and then effectuate their enrollment.
Accounts Currently Aging Customer Relationship	Accounts who initially created an Account ID but did not Submit their enrollment(s).
Calls Answered Within 300 Seconds	This represents the ASA or Average Speed of Answer, and the current goal is that 80% of calls are answered within 300 Seconds. Therefore, the 80% is the goal, and the 300 seconds is the baseline. The percentage reported represents the percentage of calls that are answered within the 300 seconds baseline.