

Connect for Health Colorado

Budget Quarterly Detail FY 2015

Call Center Customer Service

	Q1	Q2	Q3	Q4	FY 2015
Fixed Labor	344,742.00	344,742.00	344,742.00	344,742.00	1,378,968.00
Variable Labor	1,340,333.58	2,038,322.80	1,598,151.52	1,387,170.39	6,363,978.28
Training/QA/Supervision	595,770.00	944,153.60	712,087.00	618,182.30	2,870,192.90
Operations & Technology Fixed	544,641.75	544,641.75	544,641.75	544,641.75	2,178,567.00
Operations & Technology Variable	169,639.20	296,868.60	254,458.80	127,229.40	848,196.00
Total Call Center	2,995,126.53	4,168,728.75	3,454,081.07	3,021,965.84	13,639,902.18

Marketing, Communications, Outreach

Market Research	-	50,000.00	-	-	50,000.00
Paid Media/Agency Fees & Production	750,000.00	3,170,000.00	164,500.00	73,500.00	4,158,000.00
Outreach & Enrollment Events	25,000.00	170,000.00	80,000.00	21,000.00	296,000.00
Collateral/Materials	40,000.00	70,000.00	31,000.00	19,000.00	160,000.00
Consulting (PR and Outreach)	37,500.00	51,000.00	39,000.00	14,500.00	142,000.00
Total Marketing	852,500.00	3,511,000.00	314,500.00	128,000.00	4,806,000.00

Technology

System Implementation	269,523.71	269,523.71	269,523.71	269,523.71	1,078,094.82
Security	43,750.00	43,750.00	43,750.00	43,750.00	175,000.00
Licensing	2,940.00	2,940.00	382,970.00	2,940.00	391,790.00
Maintenance & Support	922,863.00	922,863.00	1,936,237.00	922,863.00	4,704,826.00
Hosting	490,329.00	490,329.00	490,329.00	490,329.00	1,961,316.00
IT Business Analysis/PM	45,000.00	45,000.00	45,000.00		135,000.00
PMO	329,142.00	329,142.00	109,716.00		768,000.00

Capital Build

System Enhancements	4,275,000.00	4,075,000.00	1,000,000.00	500,000.00	9,850,000.00
Shared Eligibility Services	2,790,000.00	2,790,000.00	-	-	5,580,000.00
New Functionality	1,156,741.33	1,288,000.00	600,000.00	-	3,044,741.33
Contingency	461,868.50	461,868.50	461,868.50	461,868.50	1,847,474.00
Total Technology	10,787,157.54	10,718,416.21	5,339,394.21	2,691,274.21	29,536,242.15

Operations

Consulting	194,250.00	339,250.00	170,250.00	170,250.00	874,000.00
Training	136,025.00	168,025.00	152,025.00	120,025.00	576,100.00
Total Operations	330,275.00	507,275.00	322,275.00	290,275.00	1,450,100.00

DOI/HCPF Technology & HCPF SES (Deloitte)

	622,721.00	-	125,000.00	125,000.00	872,721.00
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G&A					
Total Salaries	981,690.34	972,501.69	1,149,275.62	1,149,275.62	4,252,743.26
Payroll Taxes, Insurance and Benefits	309,232.43	308,005.01	367,768.20	367,768.20	1,352,773.84
Rent	106,193.00	106,193.00	100,500.00	100,500.00	413,386.00
Legal, Accting and other Professional Fees	37,023.52	36,775.04	49,950.00	49,950.00	173,698.56
Insurance	220,375.00	-	18,000.00	18,000.00	256,375.00
Office Supplies, Equipment, & Copying	44,564.99	42,153.51	54,250.00	54,250.00	195,218.50
Office IT	30,829.17	30,829.17	31,500.00	31,500.00	124,658.33
Travel	34,906.22	33,639.54	15,000.00	15,000.00	98,545.76
Other Misc.	11,000.00	11,000.00	5,815.00	5,815.00	33,630.00
Conferences, Conventions, Meetings & Memberships	25,467.50	25,467.50	15,750.00	15,750.00	82,435.00
Total G&A	1,801,282.17	1,566,564.46	1,807,808.81	1,807,808.81	6,983,464.26
Assistance Network	1,300,000.00	1,750,000.00	1,750,000.00	1,250,000.00	6,050,000.00
	1,300,000.00	1,750,000.00	1,750,000.00	1,250,000.00	6,050,000.00
Total Expenses	18,689,062.23	22,221,984.41	13,113,059.09	9,314,323.86	63,338,429.59
Colorado Springs Building					3,018,750.00