

Connect for Health Colorado

Budget and projected for FY2014; Budget for FY2015

| | Grant Budget FY 2014 | Year To Date 4/30/2014 Actual FY 14 | Budget Variance at 4/30/14 FY 14 | Projected Spend May-June FY 14 | Current Fiscal Year Budget Variance FY 14 | Fiscal Year 2015 Budget | Federal Grant Funding | Other Grant Funding |
|--|----------------------|-------------------------------------|----------------------------------|--------------------------------|---|-------------------------|-----------------------|---------------------|
| Expenditures | | | | | | | | |
| Direct | | | | | | | | |
| Customer Service | | | | | | | | |
| CSC Implementation/Management & Consulting | 4,817,960.00 | 4,609,519.73 | 208,440.27 | 150,000.00 | 58,440.27 | 1,378,968.00 | 987,924.27 | |
| CSC Labor | 15,085,414.32 | 13,546,279.78 | 1,539,134.54 | 1,500,000.00 | 39,134.54 | 9,234,171.18 | 5,325,740.54 | |
| CSC Technology and Operations | 2,613,407.40 | 1,619,506.89 | 993,900.51 | 732,808.00 | 261,092.51 | 3,026,763.00 | 805,734.26 | |
| Total Customer Service Center | 22,516,781.72 | 19,775,306.40 | 2,741,475.32 | 2,382,808.00 | 358,667.32 | 13,639,902.18 | 7,119,399.07 | - |
| Assistance Network | | | | | | | | |
| AN Consulting | 117,761.54 | 129,573.90 | (11,812.36) | 12,000.00 | (23,812.36) | | (23,812.36) | |
| AN Grantee - Personnel | 5,605,500.00 | 2,757,416.40 | 2,848,083.60 | 1,000,000.00 | 1,848,083.60 | 6,050,000.00 | 5,848,083.60 | 2,500,000.00 |
| AN Grantee - Fringe | 1,501,500.00 | 650,763.85 | 850,736.15 | 250,000.00 | 600,736.15 | | 600,736.15 | |
| AN Grantee - Travel | 124,000.00 | 59,974.52 | 64,025.48 | 20,000.00 | 44,025.48 | | 44,025.48 | |
| AN Grantee - Supplies & Equipment | 496,500.00 | 204,771.04 | 291,728.96 | 25,000.00 | 266,728.96 | | 266,728.96 | |
| AN Grantee - Other | 420,500.00 | 201,896.42 | 218,603.58 | 45,000.00 | 173,603.58 | | 173,603.58 | |
| AN Grantee - Contractual | 1,108,000.00 | 564,116.50 | 543,883.50 | 110,000.00 | 433,883.50 | | 433,883.50 | |
| AN Grantee - Admin Allowance | 754,000.00 | 388,803.66 | 365,196.34 | 125,000.00 | 240,196.34 | | 240,196.34 | |
| AN Outreach Materials | 20,000.00 | 18,798.54 | 1,201.46 | - | 1,201.46 | | 1,201.46 | |
| Total Assistance Network | 10,147,761.54 | 4,976,114.83 | 5,171,646.71 | 1,587,000.00 | 3,584,646.71 | 6,050,000.00 | 7,584,646.71 | 2,500,000.00 |
| Total Customer Service | 32,664,543.26 | 24,751,421.23 | 7,913,122.03 | 3,969,808.00 | 3,943,314.03 | 19,689,902.18 | 14,704,045.78 | 2,500,000.00 |
| Marketing | | | | | | | | |
| Market Research | 353,254.50 | 332,650.54 | 20,603.96 | 45,000.00 | (24,396.04) | 50,000.00 | (24,396.04) | |
| Paid Media/Agency Fees & Production | 9,731,438.49 | 7,900,126.43 | 1,831,312.06 | 1,750,000.00 | 81,312.06 | 4,158,000.00 | 3,877,966.07 | |
| Outreach & Enrollment Events | | | | | | 296,000.00 | | |
| Collateral/Materials | | | | | | 160,000.00 | | |
| Consulting (PR and Outreach) | | | | | | 142,000.00 | | |
| Total Marketing & Outreach | 10,084,692.99 | 8,232,776.97 | 1,851,916.02 | 1,795,000.00 | 56,916.02 | 4,806,000.00 | 3,853,570.03 | - |
| Technology | | | | | | | | |
| Technology Consulting | | | | | | | | |
| IT Business Analysis/PM | 816,243.76 | 603,940.65 | 212,303.11 | 190,000.00 | 22,303.11 | 135,000.00 | 22,303.11 | |
| PMO | 2,151,387.22 | 1,438,684.03 | 712,703.19 | 488,000.00 | 224,703.19 | 768,000.00 | 224,703.19 | |
| Total Technology Consulting | 2,967,630.98 | 2,042,624.68 | 925,006.30 | 678,000.00 | 247,006.30 | 903,000.00 | 247,006.30 | - |

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|--|----------------------------|---|--|--------------------------------------|---|-------------------------------|-----------------------------|------------------------|
| System Implementation | 9,064,993.41 | 6,626,798.73 | 2,438,194.68 | 2,040,000.00 | 398,194.68 | 1,078,094.82 | 7,805,497.92 | |
| Hosting | 1,847,820.67 | 1,574,585.60 | 273,235.07 | 350,000.00 | (76,764.93) | 1,961,316.00 | 847,145.40 | |
| Maintenance & Support | 3,485,789.76 | 1,743,296.00 | 1,742,493.76 | 1,644,600.00 | 97,893.76 | 4,704,826.00 | 662,904.54 | |
| Security | | | | | | 175,000.00 | 167,664.00 | |
| Licensing | 3,210,958.75 | 2,139,817.11 | 1,071,141.64 | 411,836.00 | 659,305.64 | 391,790.00 | 14,334,372.80 | |
| Eligibility Rules Engine (ERE) | 1,000,000.00 | 974,127.20 | 25,872.80 | - | 25,872.80 | - | 25,872.80 | |
| Capital Build | | | | | | | | |
| System Enhancements | | | | | | 9,850,000.00 | | |
| Shared Eligibility | | | | | | 5,580,000.00 | | |
| New Functionality | | | | | | 3,044,741.33 | | |
| Contingency | | | | | | 1,847,474.00 | | |
| Total Technology | 18,609,562.59 | 13,058,624.64 | 5,550,937.95 | 4,446,436.00 | 1,104,501.95 | 28,633,242.15 | 23,843,457.46 | - |
| Operations, Financial Management & Miscellaneous Direct | | | | | | | | |
| Procurement and Financial Analysis | 265,064.19 | 243,136.25 | 21,927.94 | - | 21,927.94 | 150,000.00 | 21,927.94 | |
| DOI/HCPF | | | | | | 872,721.00 | 622,721.00 | |
| Operations Consulting | 3,802,231.07 | 1,854,697.51 | 1,947,533.56 | 860,000.00 | 1,087,533.56 | 724,000.00 | 1,868,699.34 | |
| Training | 1,364,057.50 | 1,140,437.80 | 223,619.70 | 160,000.00 | 63,619.70 | 576,100.00 | 227,062.20 | |
| Total Operations, Financial Management & Direct | 5,431,352.76 | 3,238,271.56 | 2,193,081.20 | 1,020,000.00 | 1,173,081.20 | 2,322,821.00 | 2,740,410.48 | - |
| Total Direct | 69,757,782.57 | 51,323,719.08 | 18,434,063.49 | 11,909,244.00 | 6,524,819.49 | 56,354,965.34 | 45,388,490.05 | 2,500,000.00 |
| Personnel | | | | | | | | |
| Salary and Wages | 4,372,753.71 | 2,333,675.99 | 2,039,077.72 | 600,000.00 | 1,439,077.72 | 4,252,743.26 | 3,393,265.00 | |
| Payroll Taxes, Insurance and Benefits | 1,327,696.55 | 840,475.62 | 487,220.93 | 226,000.00 | 261,220.93 | 1,352,773.83 | 878,458.37 | |
| General and Administrative Expenses | | | | | | | | |
| Conferences, Conventions, and Meetings | 101,870.00 | 58,111.03 | 43,758.97 | 25,000.00 | 18,758.97 | 82,435.00 | 69,693.97 | |
| Copying and Printing | 36,250.90 | 25,976.72 | 10,274.18 | 7,500.00 | 2,774.18 | 40,000.00 | 2,774.18 | |
| Insurance | 220,375.00 | 45,035.34 | 175,339.66 | 12,500.00 | 162,839.66 | 256,375.00 | 383,214.66 | |
| Miscellaneous Expense | 44,630.00 | 2,241.13 | 42,388.87 | 5,000.00 | 37,388.87 | 33,630.00 | 59,388.87 | |
| Occupancy | 424,772.00 | 278,035.93 | 146,736.07 | 60,000.00 | 86,736.07 | 413,386.00 | 299,122.07 | |
| Office Supplies | 187,146.20 | 174,375.21 | 12,770.99 | 40,000.00 | (27,229.01) | 155,218.50 | 19,489.49 | |
| Professional Fees | 389,420.74 | 438,229.21 | (48,808.47) | 60,000.00 | (108,808.47) | 173,698.56 | (35,009.91) | |
| Telecommunication | 123,308.00 | 104,807.69 | 18,500.31 | 15,000.00 | 3,500.31 | 124,658.33 | 65,158.64 | |
| Travel Expenses | 139,106.00 | 88,091.42 | 51,014.58 | 15,000.00 | 36,014.58 | 98,545.76 | 104,560.34 | |
| Total General and Administrative Expenses | 7,367,329.10 | 4,389,055.29 | 2,978,273.81 | 1,066,000.00 | 1,912,273.81 | 6,983,464.25 | 5,240,115.68 | - |
| Total Expenditures | 77,125,111.67 | 55,712,774.37 | 21,412,337.30 | 12,975,244.00 | 8,437,093.30 | 63,338,429.59 | 50,628,605.73 | 2,500,000.00 |

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|--------------------------------------|-------------------------------------|--|---|---|--|--|--------------------------------------|--------------------------------|
| Capitalized Costs | | | | | | | | |
| System | 18,217,670.07 | 15,127,888.61 | 3,089,781.46 | | 3,089,781.46 | | 3,089,781.46 | |
| Service Center - including Equipment | 4,196,426.67 | 4,436,239.74 | (239,813.07) | | (239,813.07) | | (239,813.07) | |
| Security | 139,200.00 | 27,500.00 | 111,700.00 | | 111,700.00 | | 111,700.00 | |
| First Data | 441,300.00 | 312,300.00 | 129,000.00 | | 129,000.00 | | 129,000.00 | |
| Testing UAT, GMS, NH | 796,000.00 | 698,100.40 | 97,899.60 | 105,000.00 | (7,100.40) | | (7,100.40) | |
| BI/Data | 284,329.80 | 181,502.00 | 102,827.80 | | 102,827.80 | | 102,827.80 | |
| Equipment | 130,298.44 | 133,718.72 | (3,420.28) | | (3,420.28) | | (3,420.28) | |
| Ptarmigan Tenant Improvement | 125,000.00 | 94,745.48 | 30,254.52 | | 30,254.52 | | 30,254.52 | |
| Software Licenses | 650,000.00 | 711,875.13 | (61,875.13) | | (61,875.13) | | (61,875.13) | |
| Information Website | 175,000.00 | 165,192.50 | 9,807.50 | | 9,807.50 | | 9,807.50 | |
| Building | - | - | - | - | - | 3,018,750.00 | 3,018,750.00 | |
| Total Capitalized Costs | 25,155,224.98 | 21,889,062.58 | 3,266,162.40 | 105,000.00 | 3,161,162.40 | 3,018,750.00 | 6,179,912.40 | - |
| Total Costs | 102,280,336.65 | 77,601,836.95 | 24,678,499.70 | 13,080,244.00 | 11,598,255.70 | 66,357,179.59 | 56,808,518.13 | 2,500,000.00 |
| Less TCHF Funding | (2,010,000.00) | | (2,010,000.00) | | (2,010,000.00) | | (2,010,000.00) | |
| Additional Rollover Funding | | | | | | | | |
| Tech CapEx | 5,000,000.00 | | | | | | 5,000,000.00 | |
| Equipment | 50,000.00 | | | | | | 50,000.00 | |
| Supplies | 50,000.00 | | | | | | 50,000.00 | |
| Consulting | 2,400,000.00 | | | | | | 2,400,000.00 | |
| Federally Funded Budget | 107,770,336.65 | 77,601,836.95 | 22,668,499.70 | 13,080,244.00 | 9,588,255.70 | 66,357,179.59 | 62,298,518.13 | 2,500,000.00 |

*Colorado Health Foundation Grant