



Training Plan Update

Board of Directors

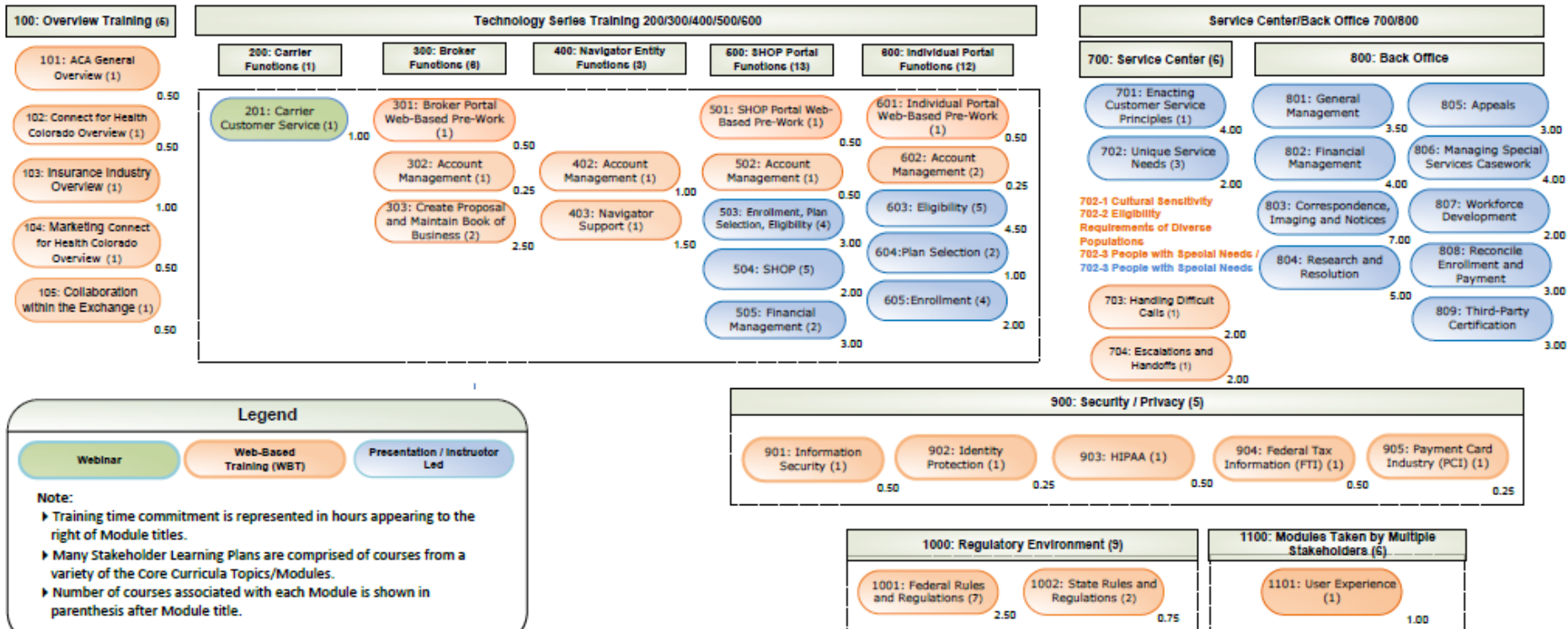
August 26, 2013

Audiences and Estimated # to be Trained

Org.	Health Coverage Guides (Navigators and Assisters)	Eligibility Counselors and Community Partners	Certified Application Counselors and Cover Colorado	Agents / Brokers / MGAs / Broker Portal Sites - Colorado	Agent / Broker Support Staff	Web-Brokers and Brokers Representing Private Exchanges	Carrier Dedicated Agents, Regional Sales Mgrs	Carrier Based Customer Service	Medical Providers -ER Staff- Admissions	C4HCO - Customer Service Center and Back Office
Est. #	471	25-50	500 CAC 8 Cover Colorado	1200 Agents / Brokers	200-2000	200 Nat'l On-line Sites 400 Private Exchange Brokers	100 Dedicated Agents 30 Sales Managers	200-1,000	20-200	100 Tier I-II 18 Tier III 50-60 Back Office

Connect for Health Colorado Overview High-Level Curriculum Map

Updated: 7/08/13
Total Courses: 44



Legend

Webinar

Web-Based Training (WBT)

Presentation / Instructor Led

Note:

- ▶ Training time commitment is represented in hours appearing to the right of Module titles.
- ▶ Many Stakeholder Learning Plans are comprised of courses from a variety of the Core Curricula Topics/Modules.
- ▶ Number of courses associated with each Module is shown in parenthesis after Module title.

In Person Training Locations & Class # s

TRAINING LOCATIONS:	BROKER/AGENTS # of Classes (2 Days)	HCG'S # of Classes (2.5-3 Days)
Denver ~ Lowry Conference Center	16	12
Colorado Springs – Colorado Technical Univ.	7	3
Boulder ~ YWCA	10	2
Lakewood ~ ICB Consulting	5	2
Grand Junction – Colorado Mesa University	5	2
Edwards – Colorado Mountain College	3	1
Sterling – NE Junior College	1	2
Alamosa – SLV	2	1
DTC ~ Warner Pacific	8	0
Pueblo – Pueblo Community College	2	2
Ft. Collins – Flood and Peterson	4	1
Greeley – Flood and Peterson	1	1
Craig – Holiday Inn	1	2
Durango	2	1

of Brokers Registered for Training = 1196

of HCG's Registered for Training = 207